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Electro-America
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RE: Recommendation

To whom it may concern:

Recently, our firm, Ansell Grimm & Aaron, PC, made the decision to upgrade our entire computer network infrastructure. This was not an easy decision; however after a thorough network assessment provided by Mr. Louis Guerra of Electro-America, Inc., we determined that it was necessary to upgrade our systems. The idea for the upgrade was sparked by the desire for our office to become a paperless office, but also to protect ourselves from the downtime that we experienced during Superstorm Sandy.

Although we received proposals from several different companies, we chose to go with Electro-America, Inc., based on their level of experience, the feedback we received from their references, and the level of professionalism and honesty that Mr. Guerra and his team exhibited throughout the entire process.

We are an 80 user firm- We upgraded our entire system and added a backup and disaster recovery solution to our network that would incrementally backup our data *and* would allow our staff to work remotely in the event of an emergency. Additionally, we added a firm in Clifton, NJ to our network and needed to safely backup and migrate their data and configurations to our Ocean, NJ office. Needless to say, there was a lot going on and we were, of course, concerned about downtime, data loss, and any of the other serious implications that go along with a project such as this.

Ultimately, however, there was absolutely nothing to worry about. The upgrade was precisely planned and executed seemingly effortlessly. The engineers from Electro-America began work on a Monday and

completed the migration by Sunday, working over the weekend on the change-over to the new network to avoid disruption to our work week. Needless to say, we could not be happier.

Louis was exceptionally knowledgeable, helpful, and informative. His engineers are skilled at their craft, well trained, certified, and professional, and the supporting staff at EAI are pleasant, friendly, and always quick to respond. We would absolutely recommend Electro-America, Inc., to any law firm or other business looking for a reliable and professional IT support team.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Theresa L. Siegle', with a long horizontal flourish extending to the right.

Theresa L. Siegle
Administrator