



MADDALONI, NYDICK & KEENAN, P.C.

Certified Public Accountants

MICHAEL J MADDALONI, CPA
MMaddaloni@mncpanj.com

STEVE NYDICK, CPA
SNydick@mncpanj.com

PHILIP M KEENAN, CPA
PKeenan@mncpanj.com

October 28, 2014

Mr Louis Guerra
Electro-America
2187 Morris Ave
Union, NJ 07083

Louis

Please use the below testimonial in any way that will help your business thrive;

I am skeptical by profession (CPA) and cautious by nature. So when Louis told me about moving all of my servers (we had 4, one for old XP programs that we still use) out of my office to Parsippany I was, well, skeptical and cautious.

It's now been about 2 months since we've made the switch to the cloud and it's been an incredible success. The access speed is actually better than when the servers were located in my office. The transition was a lot less painful than I had imagined it would be and now everyone in the office loves it.

When working from home, we were using Gotomypc. No more, we just log in as if we were in the office.

The numbers are not a no-brainer because the replacement costs of the servers are difficult to know for sure. But we had been replacing a server every few years at a significant cost. For budgeting purposes though, it is great to pay one monthly amount that includes all hardware, back ups and most importantly the "brain servers" of Louis, Juan and all at Electro America

We are a ten person office and I, by default, am the IT Guy on site dealing with any server issues. I no longer have to worry about that. I can now be out of the office or on vacation and know that our servers will be up and running without interruption.

The bottom line is that I trust Louis. All through this process he kept saying that he would only recommend this solution to me if he believed it would be best for me any my firm. I'm glad I trust him because we now have a solution to our computer processes that will take us into the next decade and beyond.

Thanks for all of your help in making this a smooth productive transition.



Steve Nydick, CPA