



SLAVCO
CONSTRUCTION, INC.
SPECIALTY CONTRACTING SERVICES

October 27, 2014

Electro-America, Inc.
2187 Morris Avenue
Union, NJ 07083

Re: Recommendation

To Whom it May Concern:

As a construction company working on multiple large-scale job sites at any given time, there was no doubt that as soon as cloud technology became available, it was something we needed to look into. The ability to be mobile was an absolute necessity and being able to access information, data, emails, client information, drawings, etc., regardless of where an employee was at any particular time could only be advantageous to our operation.

Although our first experience with a cloud-based system via one NJ IT firm was a bit rocky, we couldn't have been happier with the decision to move our operation over to Electro-America's All-Inclusive Private Cloud Service. We met with Louis Guerra of Electro-America and our faith in a cloud-based system for our business was restored.

Louis took the time to thoroughly assess our in-house network and made recommendations that would allow our operation to function as efficiently as possible when combined with the new cloud-based setup. His team quickly researched our programs for compatibility and did 100% of the leg work when it came to communicating with our vendors, including obtaining all of our data from our previous IT company without hesitation.

Louis, his office staff, and his team of engineers are incredibly responsive, detail-oriented, and are always happy to assist with anything we need. I would highly recommend Electro-America to any professional organization seeking a reliable and committed IT support team.

Sincerely,

A handwritten signature in black ink, appearing to read "Slavco Madzarov", is written over a light blue horizontal line.

Slavco Madzarov
President
Slavco Construction, Inc.